

An excellent start to the year . . .

Strong H1 performance

Excellent strategic progress

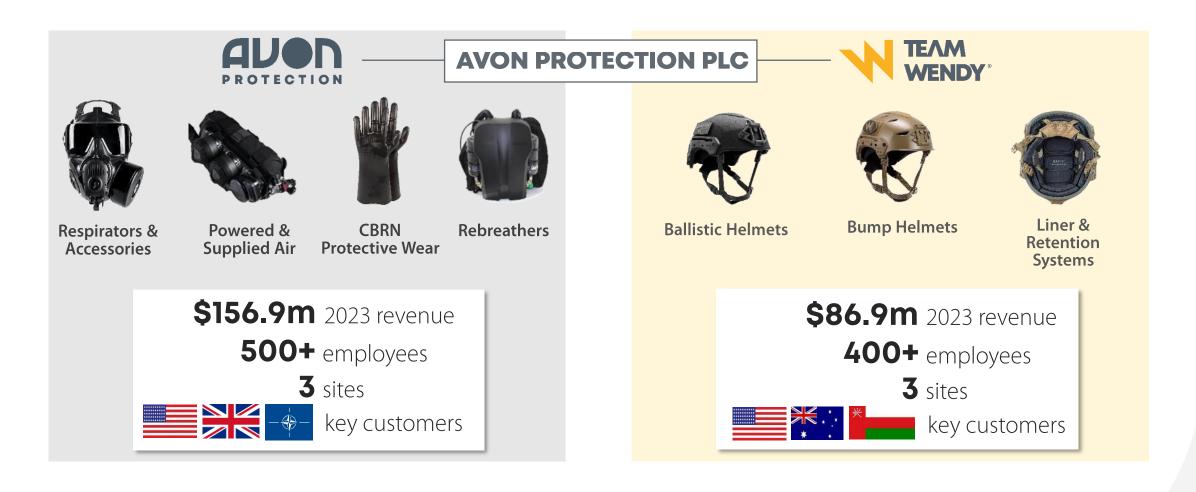
Operational KPIs improving

Order book and pipeline expanding

Gaining momentum

... improved outlook for FY 2024

A reminder of our new business unit names:



... the world leader in mission-critical protection

Strong H1 performance

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All financial KPIs improving...

Closing order book

\$199.0m

(HY23: \$144.7m)

+37%

Revenue

\$127.1m

(HY23: \$101.6m)

+24%

Adjusted operating profit

\$11.9m

(HY23: \$8.9m)

+40%

Adjusted basic EPS

22.3c

(HY23: 15.3c)

+59%

Cash conversion

155%

(HY23:-91%)

Leverage

1.69x

(HY23: 2.58x)

... lots still to do

H1 2024 highlights

Continuing operations	HY24 \$m	HY23 \$m	A	CC*
Orders received	190.3	125.4	51.8%	50.3%
Closing order book	199.0	144.7	37.5%	37.1%
Revenue	127.1	101.6	25.1%	24.2%
Adjusted operating profit	11.9	8.9	33.7%	40.0%
Adjusted operating profit margin	9.4%	8.8%	60bps	(110bps)
Adjusted net finance costs	(3.1)	(3.2)	(3.1%)	(3.1%)
Adjusted profit before taxation	8.8	5.7	54.4%	66.0%
Adjusted taxation	(2.1)	(1.1)		
Adjusted profit	6.7	4.6		
				_
Adjusted basic earnings per share	22.3c	15.3c	45.8%	59.3%
Interim dividend per share	7.2c	14.3c	(49.7%)	

Strong order intake driven by DOD helmet programmes and rebreathers for German Navy

Record order book of \$199m

Revenue up 24%, with growth in Team Wendy offsetting expected modest decline in Avon Protection

Improved adjusted operating profit margin, largely driven by operational gearing within Team Wendy

Dividend rebased in line with new capital allocation policy focused on organic investment and debt reduction

... on track for a year of strong progress

Avon Protection

	HY24 \$m	HY23 \$m	
Orders received	87.0	82.3	5.7%
Closing order book	55.5	73.9	(24.9%)
Revenue	67.3	68.5	(1.8%)
Adjusted operating profit	11.1	13.6	(18.4%)
Adjusted operating profit margin	16.5%	19.9%	(340bps)

Strong order intake including key wins with Swedish Police and German Navy rebreather order

Decrease in order book due to a number of large one-off orders in hand at HY23

Revenue slightly down, with an expected decrease in U.S. DOD filter and accessories sales offset by an increase in the U.K. & International market

Margin decline reflects lower levels of overhead absorbed into inventory and higher expensed R&D costs

H2 revenue expectations unchanged:Modest decline vs last year

... strong order intake during H1

Team Wendy

	HY24 \$m	HY23 \$m	
Orders received	103.3	43.1	139.6%
Closing order book	143.5	70.8	102.7%
Revenue	59.8	33.1	80.7%
Adjusted operating profit	0.8	(4.7)	
Adjusted operating profit margin	1.3%	(14.2%)	1550bps

Very strong order intake, including receipt of \$36m NG IHPS and \$14m ACH Gen II orders

Strong order book provides good coverage for H2 and beyond

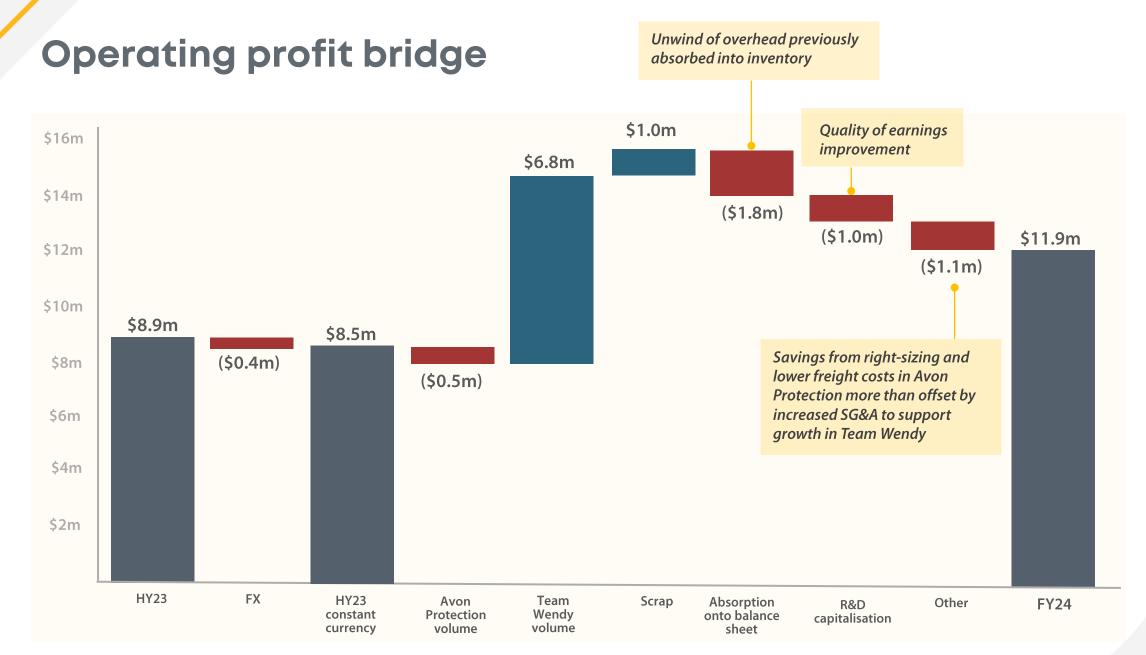
Revenue growth with NG IHPS at full run-rate and earlier than expected initial deliveries of ACH Gen II

Margin improvement largely from operational leverage

Announced plans to consolidate Irvine, California facility into other sites will drive structural margin improvement

H2 revenue expectations unchanged: growth comfortably > 10%

... excellent H2 order book



... operational gearing drives improved profitability

Cash flow

	HY24	HY23
	\$m	\$m_
Adjusted EBITDA	17.7	15.9
Share-based payments and defined benefit pension scheme costs	1.5	1.2
Working capital and other adjustments	8.3	(31.6)
Cash flows from continuing operations before exceptional items	27.5	(14.5)
Transformational and restructuring costs paid	(4.1)	(1.2)
Cash flows from continuing operations	23.4	(15.7)
Cash flows from discontinued operations	4.9	2.7
Cash flow from operations	28.3	(13.0)
Payments to pension plan	(6.3)	_
Net finance costs	(2.7)	(2.9)
Net repayment of leases	(1.7)	(1.1)
Tax (paid)/received	(0.1)	3.9
Capital expenditure	(5.7)	(4.9)
Discontinued operation financing cash flows		(0.5)
Dividends to shareholders	(4.6)	(9.1)
Change in net debt	7.2	(27.6)
Opening net debt, excluding lease liabilities	(64.5)	(44.2)
Closing net debt, excluding lease liabilities	(57.3)	(71.8)

Higher inventory turns & collection of outstanding FY23 receivables

Increase from transformational activities

Final Armour related cash receipts

Per deficit recovery plan. HY23 contributions prepaid in FY22.

Investment in ACH Gen II and boots and gloves capacity

Rebased dividend as announced in FY results

\$14m reduction in net debt

... significant improvement in closing net debt

LIV24

LIVA

Balance Sheet

	HY24	FY23	HY23
	\$m	\$m	\$m
Intangible assets	133.8	139.2	168.1
Property, plant and equipment	37.7	35.8	37.1
Net other non-current assets	38.2	32.7	21.6
Inventories	56.4	54.4	82.3
Other current assets	44.8	58.6	36.3
Current liabilities	(41.2)	(35.7)	(41.1)
Net debt, excluding lease liabilities	(57.3)	(64.5)	(71.8)
Lease liabilities	(19.2)	(20.9)	(23.2)
Retirement benefit scheme	(50.7)	(40.2)	(16.5)
Net assets	142.5	159.4	192.8
Leverage	1.69x	1.94x	2.58x

Improving inventory turns

Lower discount rate resulting from reduced corporate bond yields

... successful refinancing of \$137m facility

Transformation investments accelerated

	Guidance at FY23 results:	FY24 guidance today:	FY24 CapEx (\$m)*	Duration from outset (months)
Footprint optimisation	5-6	10	1-2	30
Operational excellence	1	1		24
Commercial optimisation	1	0		24
Functional excellence	1	1		24
Programme management excellence	1	1		24
Total FY24 investment	9-10	c.13	1-2	

Total investment for originally identified transformation projects remains unchanged.

Payback within 3 years

... additional opportunities with strong payback potential

^{*}CapEx guidance unchanged Transformation investments are recognised as exceptional

Strong first half performance . . .

Full year guidance:	Guidance today:	Guidance at FY23 results:
Revenue growth	c.10%	High single digit
Adjusted operating profit margin	10%	Approaching 10%
Transformation investment	c.\$15m	\$10-12m
Net Debt: EBITDA	<1.5x	Expected to reduce
Cash conversion	Over 100%	Over 100%

... driving improved full year outlook

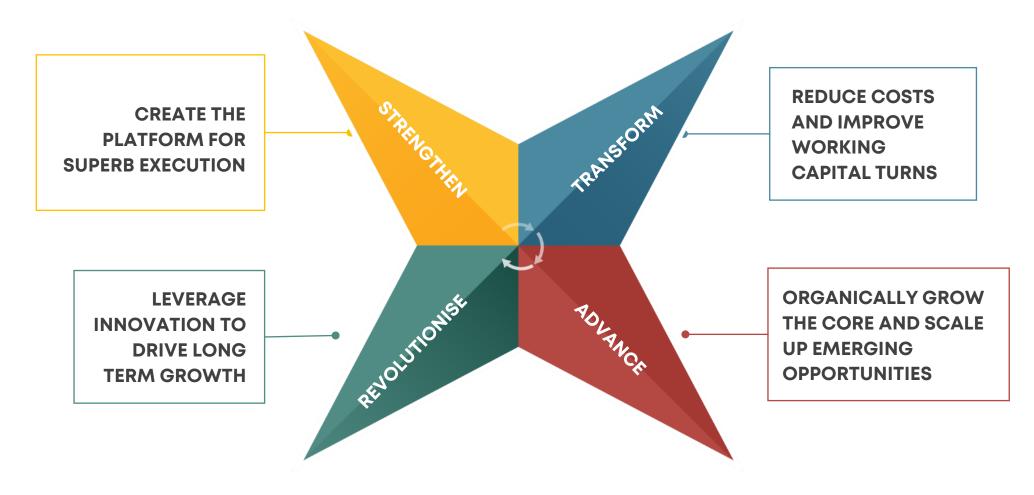
Strong H1 performance

Excellent strategic progress

Operational KPIs improving Order book and pipeline expanding

Gaining momentum

Delivering our medium-term goals . . .



... through our STAR strategy

Strengthen: creating a fitter, stronger organisation . . .





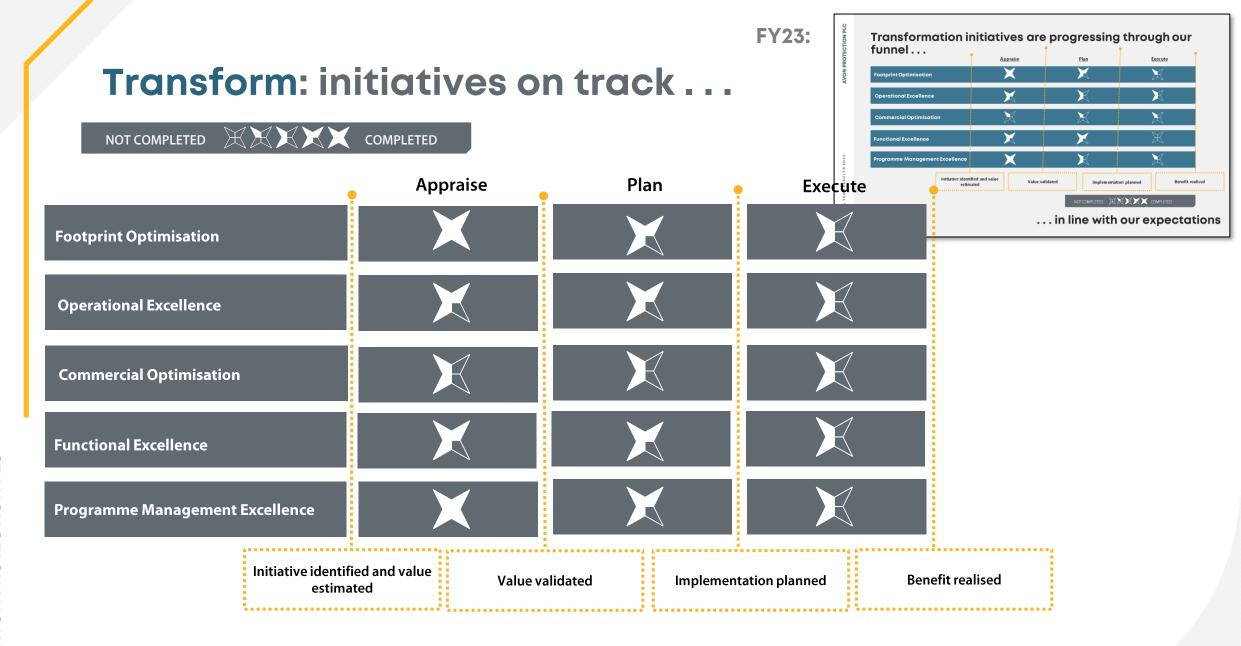








... which is capable of transforming and growing



... with additional opportunities emerging

Transform: milestone achievements in H1...

- "Unity" programme on track:
 - First lot of ACH Gen II helmets finished in Cleveland and approved by DCMA for ballistic testing
 - Successful EPIC helmet ramp up in Cleveland
- Reduced Avon Protection footprint by 10%





- **Team Wendy:** New plant layouts in Cleveland, Irvine & Salem
- **Avon Protection:** New layout in Melksham designed, new Sales, Inventory & Operational planning process
 - Finding new opportunities for improvement

- Selective price increases implemented
- Marketing & channel strategies developed





- New finance organisational structure implemented
 - \$1m run rate reduction in costs

... increase the certainty of transformation benefits

Strong H1 performance

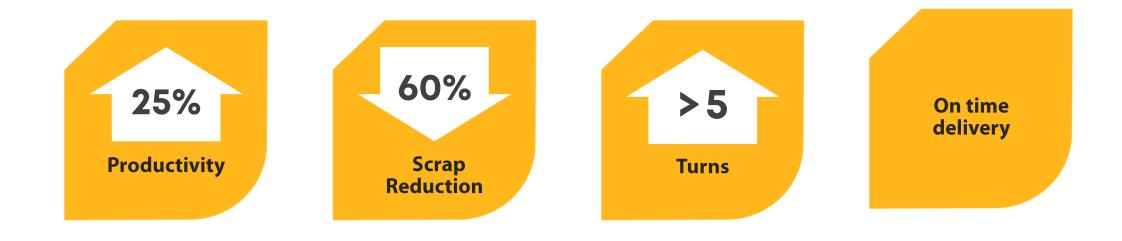
Excellent strategic progress

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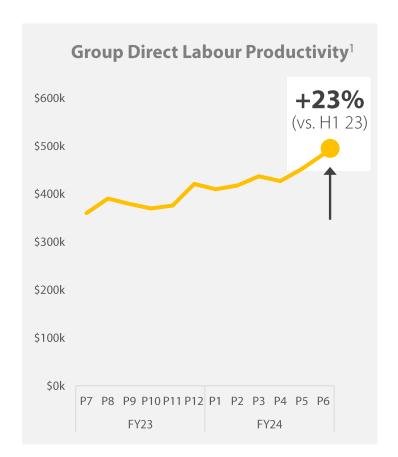
Gaining momentum

Four operational metrics . . .

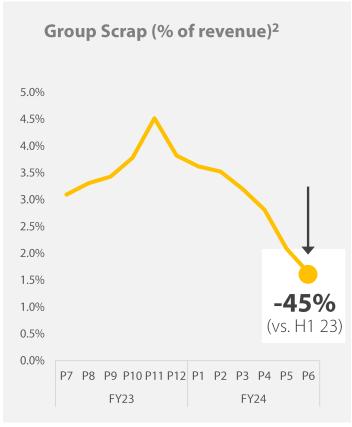


... to help deliver our medium-term financial goals

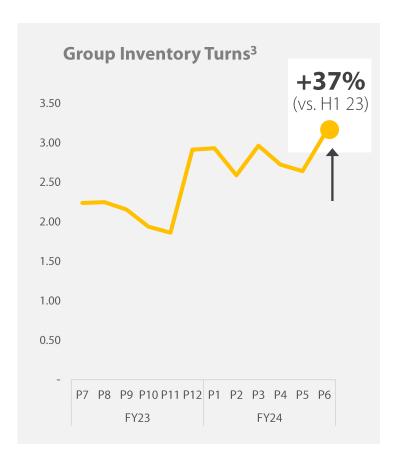
Group operational indicators are all improving . . .



¹ Measured as rolling 12 months revenue / direct headcount



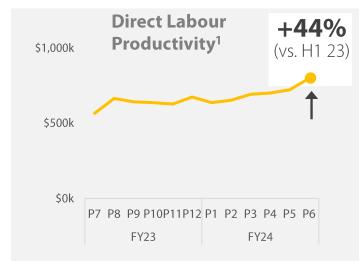




³ Measured as rolling 12 months cost of sales / net inventory

... but there is much more we can do

Strong KPI improvement from Avon Protection . . .

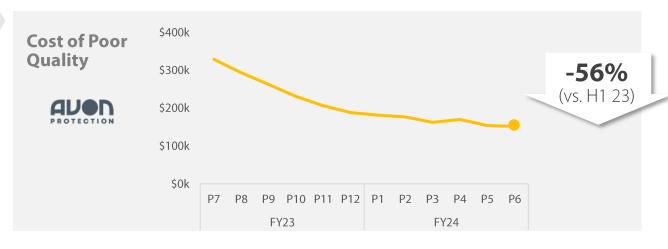










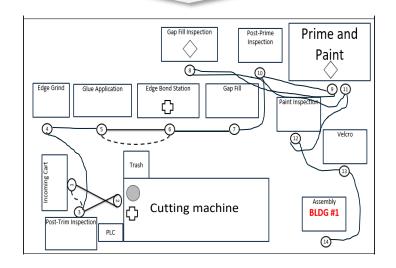


... all moving in the right direction

Bottom-up improvement actions...

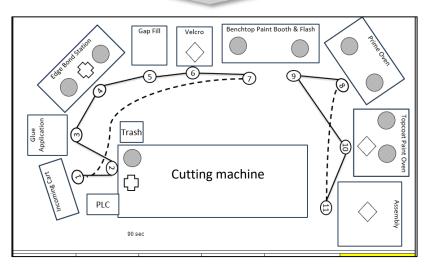
Current State EXFIL line:

- 1,970 helmets in work in progress
 - 20 days lead time
 - 12 operators



Ideal State EXFIL line:

- 9 helmets in work in progress
 - 16 minute lead time
 - 2 operators



Impact:

- 99% WIP reduction
- 99% lead time reduction
- 83% operator reduction

... give us more confidence we can achieve our financial targets

Strong H1
performance

Excellent strategic progress

Operational KPIs improving

Order book and pipeline expanding

Gaining momentum

Heightening geopolitical risks...

Senate Passes \$95 Billion Package to Help Ukraine and Israel

Rishi Sunak warns of 'growing threats' as he announces tens of billions of pounds in extra defence funding

Making the announcement on a visit to Poland, the prime minister says the additional funding represents the "biggest strengthening of our national defence in a generation to meet the challenge of an increasingly dangerous world".

Putin has deployed chemical weapons. We need gas masks now

New defence spending must include funding for countering the poison gas Russia is deploying against the Ukrainians

U.S. Capitol Police chief describes preparations for possible post-election turmoil

... increasing need for protection

Advance: stronger pipeline . . .



Progress so far . . .



U.S. DOD
Increased demand for masks and one year extension to the M53A1 contract.



U.K. MoD £38m 4 year contract General Service Respirator, 5 option years.



Commercial masks
Solid US demand. Strong NATO
demand.
7 year Swedish Police
framework contract.



International Strong NATO demand.



Boots and gloves
Convert pipeline and expand capacity.

MITR (Modular Integrated

Tactical Respirator)

Launch mask to the commercial

market.



Next steps . . .

RebreathersRamp up production to meet demand.



Suits ensemble Leverage new partnership with OPEC on protective suits.

RebreathersGerman Navy order. Strong pipeline.

... supporting future growth

Advance: ramping up production . . .



Progress so far . . .



Next Generation IHPS
Reached run rate with no lot failures. Won a third delivery order for IHPS worth \$36m.



ACH Gen II
Two lots successfully delivered
and accepted.
\$14.2m order.



Commercial EPIC
Rapidly increasing demand in
North American commercial
markets.



OtherStrong demand for pads and bump helmets within DOD.

Next steps . . .



Next Generation IHPS
Implement new comfort pad
solution.



ACH Gen II Hit full year run rate.



Other
Introduce new rifle rated helmets.



International
Expand EPIC into International
markets.

... to meet strong demand

A strong portfolio of long-term contracts...

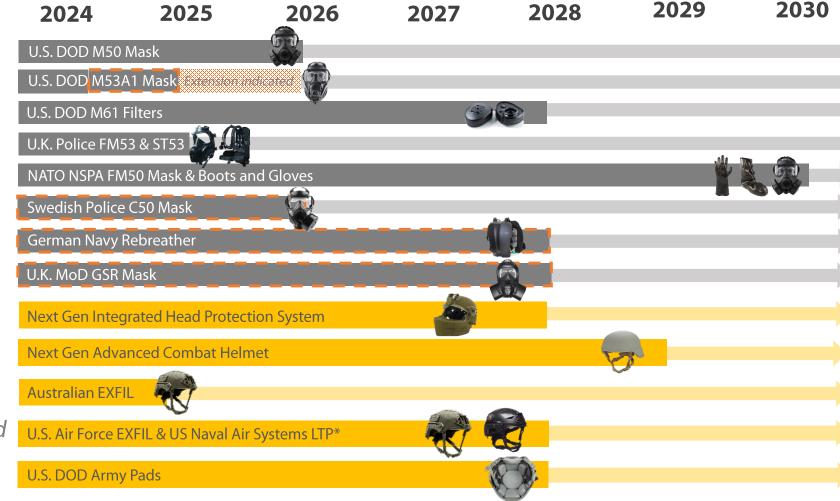


New strategic wins/orders:





Continued demand expected:



^{*} COTS item supplied via U.S. DOD distributor

... with more added since the Capital Markets Day

Strong H1 performance

Excellent strategic progress

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Revolutionise: securing our long-term future . . .



Expanding portfolio through co-funded new product programmes

- Excellent progress on DOD funded programmes to deliver filters that enhance protection for the users
- Down-selected on three new DOD development programmes



New manufacturing processes to increase capacity

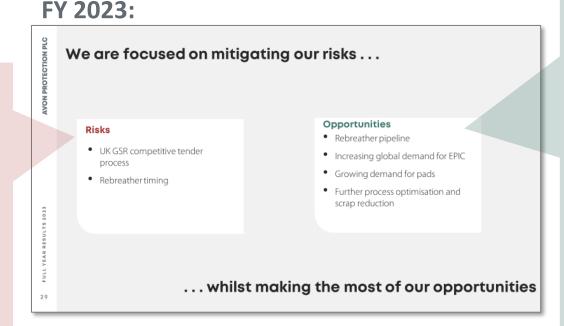
• Hybrid tooling to double ACH and EPIC capacity

... through product and process innovation

Risks have reduced . . .

Risk update:

- ✓ **GSR tender:** contract awarded to Avon
- ✓ Rebreather timing: received German Navy contract earlier than expected
- Program execution risk remains



Opportunity update:

- Rebreather: pipeline remains strong
- **EPIC**: demand was good in H1. Lead times now reduced.
- **Pads**: strong demand in H1 expected to continue.
- Productivity: opportunity for increased productivity improvement in the medium term
- **Scrap:** good progress, but still working on some technical issues

... increasing optimism for the full year and beyond

On track to deliver our medium-term goals . . .

	Revenue growth	Margins	ROIC	Cash conversion	Leverage
FY23 actual	(7.5)%	8.7%	8.7%	7%	1.94x net debt/EBITDA
Last 12 months	9.6%	9.0%	9.7%	119%	1.69x net debt/EBITDA
Medium term	At least 5%	14-16%	Above 17%	80-100%	1-2x net debt/EBITDA

... transformation funnel and results so far give us confidence

We are making excellent progress . . .

Platform for superb execution

Ramp up of DOD programmes on track

- IHPS already at run rate
- Two ACH II lots delivered, first lot approved from CLE

Stable base and well underpinned growth

Record order book Further strategic wins in H1

Transformation driving returns & cash flow

Transformation on track
Operational metrics starting to improve
Pace of change is accelerating

Strong competitive moat

Leading supplier of CBRN protection and helmets to the U.S. DOD Continued sole-source position on U.K. masks & filters

5 Growing markets

Supportive markets: Growing threat of use of chemical weapons and replacement of ageing helmet installed base

... and are excited by the opportunities



Our aim

is for heroes to survive and thrive - whatever the mission



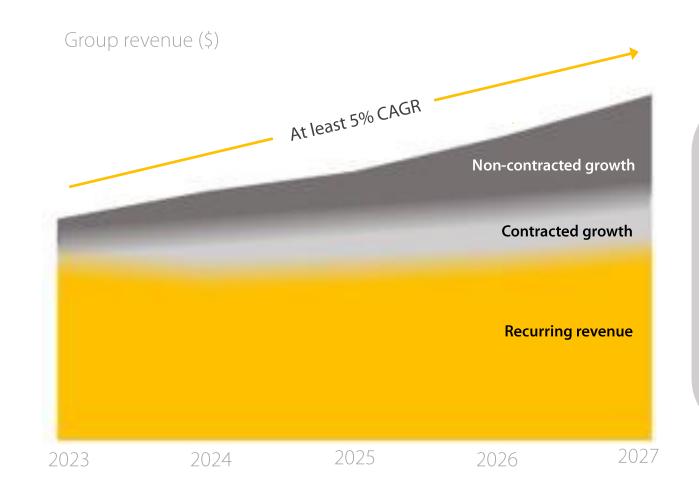
Get FIERCE - values to live by ...





... keeping us on track

Supportive markets and leading positions drive growth . . .



- Contracted and non-contracted growth will drive incremental recurring revenue over time
- Market growth and new product development underpins confidence
- Cost base anchored off recurring and contracted revenue
- Incremental growth will drop through at strong OP margin

... with strong recurring revenue underpin

Driving up ROIC is a key financial goal . . .

Well-invested business Revenue growth of 4-8% Continuous improvement and Continuous improvement driving transformation drive higher margins structurally lower working capital Focus on reduction in net debt Availability of growth investment >17% Lower investment ROIC Improving net requirements per \$ of over the operating profit revenue medium term

... and our operating model is designed to deliver

Capital allocation focused on earnings recovery . . .

Focus on disciplined capital allocation in support of growth in core markets and maximisation of returns

Transformation initiatives and organic investment in R&D

Deliver strong margin progression and revenue growth

Reduce debt



Increase balance sheet flexibility and minimise interest cost to allow compounding of returns

1.0 – 2.0x net debt - FBITDA

Sustainable through-cycle dividend payout ratio



2.5-3.0x EPS cover through cycle

Inorganic investment in bolt-ons



Only where value-creative and supportive of strategy acceleration

... drives shareholder value and sustainable top-line growth

Abbreviations

50 Series	A range of masks based on the proven technology of the M50 mask system	
ACH GEN II	Second-generation Advanced Combat Helmet	
ADF	Australian Defence Force	
APR	Air purifying respirator	
CAGR	Compound annual growth rate	
CBRN	Chemical, Biological, Radiological, Nuclear	
CE	Conformité Européene	
DOD	U.S. Department of Defense	
EMEA	Europe, Middle East, and Africa	
FEMA	Federal Emergency Management Agency	
FY	Financial year	
GSR	General Service Respirator for the UK MOD	
H1/H2	First half of the financial year (October – March) / Second half of financial year (April – September)	
НМІ	Hood Mask Interface	
IDIQ	Indefinite Delivery, Indefinite Quantity	
ITAR	International Traffic in Arms Regulation	
KPIs	Key Performance Indicators	
LTP	Lightweight Tactical Polymer	
MIL SPEC	Military specification	
MITR	Modular Integrated Tactical Respirator	
MOD	Ministry of Defence	

NATO	North Atlantic Treaty Organization
NAVAIR	Naval Air Systems Command
NFPA	National Fire Protection Association
NG IHPS	Next Generation Integrated Head Protection System
NIOSH	National Institute for Occupational Safety and Health
NSPA	NATO Support and Procurement Agency
OKR	Objective and Key Result
PAPR	Powered Air Purifying Respirator
ROIC	Return on invested capital
SAR	Search and rescue
SBU	Strategic Business Unit
SCBA	Self-contained breathing apparatus
SKU	Stock keeping unit
TACOM	The United States Army Tank-automotive and Armaments Command
ТВІ	Traumatic brain injury
ТВІМ	Traumatic brain injury mitigation
TCH	Tiered Combat Helmet
TW	Team Wendy
TWC	Team Wendy Ceradyne
UFPS	Universal fit pad system
UHMWPE	Ultra-high-molecular-weight polyethylene
WIP	Work in progress

Technical Guidance

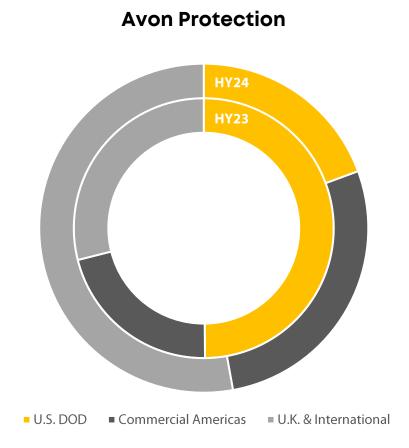
	FY22 \$m	FY23 \$m	FY24 guidance
Research and development expenditure	10.9	10.2	\$m 11-13
Of which customer funded	1.4	1.2	1-2
Group expenditure	9.5	9.0	10-11
Capitalised development costs	5.8	3.1	1
Expensed research & development costs	3.7	5.9	9-10
Other capital expenditure	3.1	7.9	10-12
Total capital expenditure	8.9	11.0	11-13
Amortisation of acquired intangibles	6.8	6.3	6-7
Adjusted depreciation, amortisation and impairment	15.4	14.5	11-13
Adjusted interest	3.7	7.2	6-8
1 cent increase in £:\$ FX rate increases revenue by			~\$0.2m
1 cent increase in £:\$ FX rate decreases operating profit by			~\$0.2m

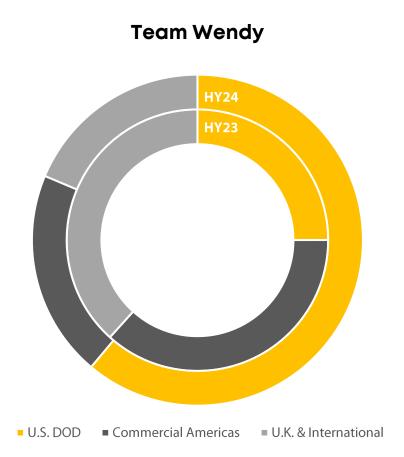
Pension contributions	£m
H2 2024	2.10
2025	4.30
2026	4.70
2027	5.10
2028	5.55
2029	5.20

Reported to adjusted reconciliation

	HY24	HY23
	\$m	\$m_
Statutory operating profit	2.6	3.9
Amortisation of acquired intangibles	3.1	3.1
Impairment of goodwill and other non-current assets	+	0.7
Transformational and restructuring costs	6.2	1.2
Adjusted operating profit	11.9	8.9

SBU revenue by market





Avon Protection Portfolio

AIR PURIFYING RESPIRATORS (APR)



M50 - DOD MASK The Military's Choice



FM50 - NATO MASK The First Choice For Defence



C50 First Responder Respirator Mask



M53A1 One Mask, All Missions



FM54 Single Mask, Maximum Flexibility



HMK150 The Integrated Riot Entry Level, Non- Standard issue for Control System



PC50 **CBRN Solution**



GSR UK MOD



Combat Vehicle Mask



The Aircrew Mask

MITR Low-burden respirator & positive pressure goggle

CBRN BOOTS & GLOVES



EXOSKIN-B1 High Traction CBRN **Boots**



EXOSKIN-G1 Tactile CBRN Gloves

CBRN SUIT



EXOSKIN-S1 Low-burden, high performance CBRN suit

POWERED AIR PURIFYING RESPIRATORS (PAPR)



FM53

The Multiple

Mission Mask

AVON EZAIR CBRN Breath Assist Powered Unit



CS-PAPR Combination System Powered Air Purifying Respirator



MP-PAPR Multi-Position Powered Air Purifying Respirator

SELF-CONTAINED BREATHING APPARATUS (SCBA)



ACCESSORIES

FILTERS

ST53 Versatile Protection For Tactical Operations



Enhanced Multi-Mission Tactical Operator SCBA

ESCAPE DEVICES



Compact Escape Hood

THERMAL IMAGING



MI-TIC 320 Smallest Full Feature Firefighter Thermal Imaging Camera

MI-TIC E L

Large Screen

Thermal Imaging

Firefighter

Camera



MI-TIC E **Lowest Total Cost** of Ownership Firefighter Thermal Imaging Camera



MI-TIC S Best-in-Class Feature Set Firefighter Thermal Imaging Camera

UNDERWATER SYSTEMS



CORE INTELLIGENT UNDERSUIT Heated Undersuit

XBS

External

system

breathing



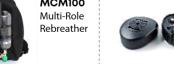
MCM100

BAILOUT

Supply of

breathing

gas





MILCF50

FM61

Low profile

CBRN filters



VOICE PROJECTION UNIT Best-in-class respiratory communications platform



CBRN filters



OUTSERTS Outserts and vision correction

Team Wendy Portfolio

SAR & ACC.



TEAM WENDY TEAM WENDY® SAR BACKOUNTRY® TACTICAL®



SAR COMFORT REPLACEMENT KIT



VISOR

SAR SOLAS REFLECTIVE

SAR VISOR REPLACEMENT **HARDWARE**



REPLACEMENT BACKCOUNTRY VENT COVERS HELMET RAIL

US DOD



INTEGRATED HEAD **PROTECTION** SYSTEM (IHPS)



EXFIL BUMP & ACC.



TEAM WENDY[®] EXFIL® LTP



TEAM WENDY[®] EXFIL® CARBON



EXFIL® LTP RAIL 3.0 HELMET **COVERS**



CARBON RAIL

3.0 HELMET

EXFIL® CARBON / LTP HELMET COMFORT PAD REPLACEMENT



EPIC BALLISTIC



TEAM WENDY° EPIC™ **PROTECTOR**





WENDY* EPIC™ RESPONDER



TEAM WENDY® EXFIL® BALLISTIC



TEAM WENDY® EXFIL° **BALLISTIC SL**



EXFIL® **EXFIL®** BALLISTIC BALLISTIC / SL MANDIBLE RAIL 3.0 HELMET



EXFIL® BALLISTIC EAR COVERS



COVERS

EXFIL® **BALLISTIC** VISOR

EXFIL®

BALLISTIC /

SL TOUCH-UP

SPRAY PAINT



EXFIL® EXFIL® BALLISTIC / BALLISTIC SL COMFORT PAD RAIL 3.0 REPLACEMENT KIT



EXFIL® BALLISTIC / SL TOUCH-UP PAINT PEN

EXFIL BALLISTIC & ACC. AFTERMARKET PAD SYSTEMS

EPIC AIR® LINER

SYSTEM

ZORBIUM® ACTION

PAD (ZAP™) 7-PAD

NSN LINER SYSTEM

ZORBIUM® ACTION

PAD (ZAP™)

AIRBORNE PAD

EPIC AIR® LINER

COMFORT PAD

REPLACEMENT



CLOUDLINE® SYSTEM



EPIC® LINER SYSTEM



ZORBIUM® ACTION PAD (ZAP™) SOF LINER SYSTEM



EPIC® LINER COMFORT PAD REPLACEMENT



VELCRO® BRAND **HOOK DISKS**

COMBAT RETENTION SYSTEM



CAM FIT™ RETENTION SYSTEM





RETENTION SYSTEM



CAM FIT™ ARC CAM FIT™ REPLACEMENT HARDWARE KIT HARDWARE KIT





HARDWARE KIT

CAM FIT™ CHINSTRAP **EXTENDER**



PICATINNY RELEASE RAIL



BALACLAVA

UNIVERSAL ACCESSORIES



RAIL MOUNT



RANCH®

MAGPUL®

MOE® 5-SLOT

TEAM WENDY® HEADLAMP TRANSIT PACK **ADAPTER** BY MYSTERY



SHROUD ACTION CAMERA







PRINCETON TEC® CHARGE MPLS HELMET





PRINCETON TEC®

VIZZ II MPLS

HEADLAMP









TEAM ESAPI NON-BALLISTIC WENDY® RADIO RIG **TRAINING**

PLATE



OXYGEN MASK STRAP

EXFIL® FACE

SHIELD



EXFIL® ALL-



SPACER PLATE KITS

EXFIL® PICATINNY **QUICK RELEASE** RAIL ADAPTERS

EXFIL® PELTOR™

HEADSET ADAPTERS

FOR RAIL 2.0 HELMETS

EXFIL® PELTOR™

OUICK RELEASE

ADAPTER BACK

PLATES

EXFIL®

EXFIL BRAND ACCESSORIES









MARITIME



